

# NETREGY SYSTEMS PARTNER PROGRAM

GROWING WITH YOU EVERY STEP OF THE WAY

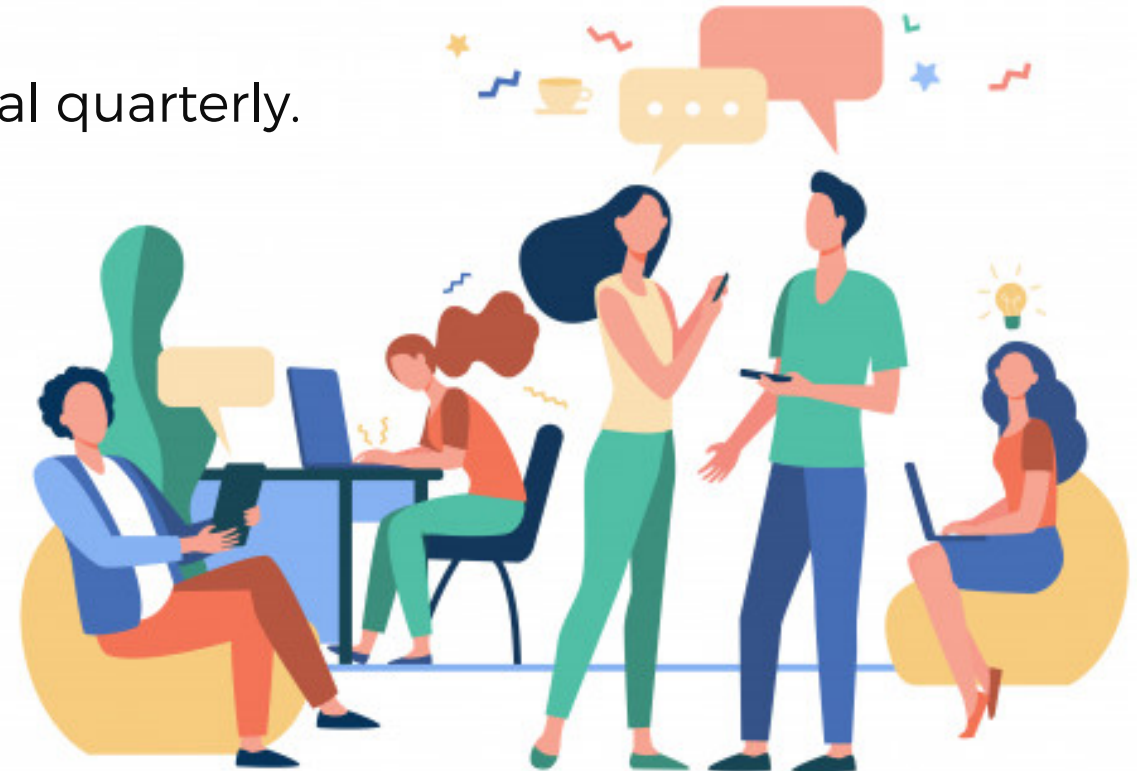
\*Netregy Systems reserves the right to the final interpretation of this program.

# How to maintain your authorized partner status?

Company must be ICT or telecommunication related.

Maintain minimum 1 transaction OR 1 potential quarterly.

Participate in our events & campaigns  
(at least 1 event/quarter).



1. Access to unlimited helpdesk support.
2. Access to a dedicated channel account manager.
3. Loan our demo units.
4. Receive additional bonus for BID/RFP.
5. Access to B.O.S.S. (Book our SIP Space)
6. Access to exclusive sales and technical workshops.
7. Free product consultation.
8. Freight assistance (T&C apply).
9. Privileged partner pricing.
10. Discount & referral fees (extra revenue on SIP Trunk services).
11. Eligible for welcome bundle (NFR) regardless of items but limited to 1 unit/item within 1 month of signing up as partner.

## AUTHORIZED PARTNER BENEFITS



**BUT WHAT IF I WANT  
TO GROW A STEP  
FURTHER?**



# BE A CERTIFIED PARTNER

CREAM OF THE CROP RESELLER STATUS



# How to be a certified partner?

1. Maintain minimum RM30,000 sales volume quarterly.
2. Complete Yealink (CIPPSE) Sales certification.
3. Complete Yealink (CIPPE) & Yeastar (YSCT) Technical certification.
4. At least 1 trained sales personnel that focuses on Netregy's products.
5. At least 1 trained voice engineer personnel that focuses on Netregy's products.
6. Participation & support in Netregy's events & campaigns.
7. Include & update Netregy's products in website.
8. Monthly sales prospects & leads update to Netregy.

CIPPSE: <http://support.yealink.com/training/front/index>

CIPPE: <http://support.yealink.com/training/front/index>

YSCT: <https://www.yeastar.com/academy/video/ysct/>



1. Access to unlimited helpdesk support.
2. Access to a dedicated channel account manager.
3. Access to monthly leads and sales prospects.
4. Receive priority access to new product demo units.
5. Receive additional bonus for BID/RFP.
6. Access to B.O.S.S. (Book Our SIP Space).
7. Access to customized marketing materials.
8. Access to higher range of discounts and special pricing.
9. Access to exclusive sales and technical workshops.
10. Discount & referral fees (extra revenue on SIP Trunk services).
11. Eligible for co-event support and resources.
12. Free product consultation.
13. Credit term application (T&C apply).
14. Freight assistance (T&C apply).

## CERTIFIED PARTNER BENEFITS





Benefits	Authorized Partner	Certified Partner
Unlimited helpdesk support	✓	✓
Privileged partner pricing	✓	✓
Loan demo unit	✓	✓
Dedicated channel manager	✓	✓
Extra bonus for BID/RFP	✓	✓
Free Product Consultation	✓	✓
Discount & referral fees (extra revenue on SIP Trunk services).	✓	✓
Freight Assistance (T&C apply)	✓	✓
Access to exclusive sales and technical workshops	✓	✓
Event Space Rental Access (B.O.S.S.)	✓	✓
Priority access to new product demo units		✓
Co-event support & resources		✓
Access to customized marketing materials		✓
Access to monthly leads & sales prospects		✓
Access to higher range of discounts and special pricing		✓
Credit term application (T&C apply)		✓

# BENEFITS SUMMARY





# TERMS & CONDITIONS



Participation in **Netregy Systems Partner Program (“NSPP”)** is subject to the terms and conditions appearing herein, which you must accept if you choose to apply as a Partner in this program. Your participation to this program will be subject to approval from Netregy Systems Sdn. Bhd. Please read the terms and conditions carefully and print a copy for your record.

Netregy Systems Sdn. Bhd. and its subsidiaries are willing to enter into this Partner Program Agreement with you that you will be authorized as a member of the Partner Program (“NSPP”) on the condition that you accept all the terms of this Agreement. By signing the hard copy of this Agreement or otherwise assenting electronically, or requesting and receiving any benefits of the NSPP, you agree to accept and abide by the terms of this Agreement and a legally binding relationship is constituted. If you do not agree to these terms and conditions, kindly leave this website and do not represent yourself as a member of the NSPP or request any benefit under this program.

## **1. Partner Program Guide**

The Partner Program Guide means the current program guide made available on and downloadable at Netregy Systems website <https://www.netregy.com>, describing in detail the program, the benefits and entitlement as well as your duties and obligations under the NSPP. The Partner Program Guide is incorporated into this Agreement by reference.

## **2. Effective Date and Duration**

This Agreement is entered into as of the date of Netregy Systems' acceptance of your Application Form which shall be notified to you in writing and will be automatically renewed annually unless terminated earlier pursuant to this Agreement.

### **3. Program Changes**

Netregy System reserves the right to modify the NSPP, including the requirement, terms and conditions, benefits, entitlements and technical support service at any time without compensation or liability to you. All such changes shall be effective upon notice to you or by such time as Netregy Systems shall specify provided Netregy Systems shall use all commercially reasonable efforts to give you 30 days' notice. Should you disagree to the changes or modifications, you may terminate this Agreement in accordance with its terms.

Netregy Systems also reserves the right to terminate this Program if it deems that it is no longer commercially viable, relevant or appropriate. In such event, the effective termination date shall constitute the date upon which such notice is communicated to you.

#### **4. Program Partnership and Requirements**

You agree to participate and support such marketing, advertising and promotion program as shall be notified to you by Netregy Systems and comply with all reasonable requirements and directions as may be directed by Netregy Systems . You further agree to provide Netregy Systems with such information and/or market/customer data as may reasonably be required from time to time. By participating in the NSPP, you agree to accept as final and binding any and all decisions made by Netregy Systems and its appointed agent(s) on all matters relating to the NSPP.

## 5. Termination

5.1 You may terminate your participation in the NSPP forthwith by sending 30 days prior written notice to Netregy Systems by email to your respective account manager.

5.2 Netregy Systems reserves the right to terminate your participation in the NSPP at any time by sending written notice to you by email, call, WhatsApp, fax or letter if:

- a. A receiver is appointed by you.
- b. You become insolvent or is unable to pay your debts as they become due.
- c. You make an assignment for the benefit of your creditor.
- d. You become the subject of any proceedings under any bankruptcy, insolvency or debtor's relief law.
- e. An investigation is commenced against you for fraud or any other criminal offences or
- f. If you do or cause to be done anything which materially affects the good standing reputation of Netregy Systems Sdn. Bhd. and/or its business interests. In such case, all previously accrued benefits or entitlement will expire immediately.

5.3 Upon termination of your participation in the NSPP, you shall immediately cease representing yourself as a member of the NSPP and from further availing yourself from all benefits, advantages and promotions under the NSPP.

## 6. Disclaimer of warranties

Given the nature of the partner program and complementary nature of technical support services provided, Netregy Systems does not make any warranties whatsoever as to the operation or performance of the technical support service (or any associated software and documentation) and trend provides the technical support service (or any associated software and documentation) to you on an “as is” basis.

Netregy Systems makes no promises, representations or warranties, either express, implied, statutory or otherwise relating to the technical support service (or any associated software and documentation) or confidential information under this agreement, and Netregy Systems specifically disclaims all implied warranties, including but not limited to the implied warranties of merchantability, non-infringement and fitness for a particular purpose. Netregy Systems does not warrant that the service (or associated software) will operate without error or interruption.



## **7. Limitation of liability**

In no event shall Netregy Systems or its suppliers or internet service providers be liable for any direct, indirect, incidental, punitive or consequential damages (including without limitation, lost or corrupted data, lost profits or savings, loss of business, business interruption, or other economic loss) arising out of or related to this agreement or the use of the technical support service (and associated software or documentation), whether or not Netregy Systems has been advised or knew of the possibility of such damages, and regardless of the nature of the cause of action or theory asserted.

You agree to assume all risk arising out of use of the technical support service (and associated software and documentation).

## 8. Indemnity

You shall indemnify and hold Netregy Systems harmless from and against any and all claims, damages, losses, liabilities and expenses, including reasonable attorney's fees and expenses, arising from or related to any breach by you of any of its obligations mentioned in this partner program.

## 9. Non-Disclosure

During your participation in the NSPP, each party may be exposed to certain information not generally known to the public that the other party considers and treats as confidential and proprietary ("Confidential Information"), including but not limited to passwords, data, software, documentation, and pricing information. Confidential Information shall be either:

- (i) marked or otherwise identified as "confidential" or "proprietary" at the time of, or prior to, disclosure or
- (ii) due to its character or nature, a reasonable person in a like position and under like circumstances as the parties would treat it as secret and confidential.

During the Term of this Agreement and always after its termination, each party agrees

- (i) to hold the Confidential Information in confidence;
- (ii) not to disclose Confidential Information to any third parties, except for employees and independent contractors who have a “need to know” and who have signed agreements containing disclosure and use restrictions no less stringent than those set forth herein; and
- (iii) not to use any Confidential Information for any purpose except as required to perform under this Agreement.

Confidential Information shall not include (or shall cease to include) information that

- (i) is or becomes generally known to the public;
- (ii) was rightfully known to the receiving party prior to its receipt from the disclosing party;
- (iii) is rightfully furnished to the receiving party by a third party without restriction as to use or disclosure;
- (iv) is independently developed by the receiving party without use of or reference to the disclosing party’s Confidential Information; or
- (v) is disclosed with the prior written consent of the disclosing party.

Nothing in this provision shall prohibit either party from disclosing Confidential Information to the extent required by law provided that the disclosing party gives the other party prior notice.

## 10. General Provisions

10.1 You and your representatives acknowledge that trademark and copyright and all other intellectual property rights to specifically identify the NSPP and the Website are the property of Netregy Systems and/or its licensors. No license or other rights in the site or the content thereof is granted or transferred to you or your representatives.

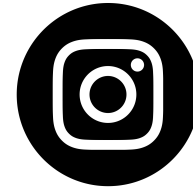
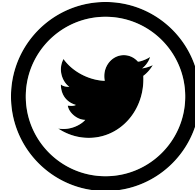
10.2 Netregy Systems reserves all its legal rights and remedies, provided under these Terms, or otherwise, if it discovers any unauthorized access to the Website or other Netregy Systems sites, or any abuse or impropriety related to the NSPP.

10.3 Your participation in the NSPP is as an independent contractor. Nothing in these Terms shall constitute or be deemed to constitute a legal partnership between Netregy Systems and you.

10.4 In the event of any conflict between this Agreement, the Netregy Systems application form or the summary of the terms and conditions of the NSPP appearing anywhere else, this Agreement shall prevail.

10.5 The formation, existence, construction, performance, validity and all aspects whatsoever of these Terms or of any term of these Terms shall be governed by the law of Malaysia. The courts of the place where the local Netregy Systems entity is located shall have exclusive jurisdiction to settle any disputes which may arise out of or in connection with these Terms. The parties irrevocably agree to submit to that jurisdiction.

# THANK YOU!



ONWARD TO THE NEXT 5 YEARS